Regional Snapshot (Sept 2020-Oct 2021)

The data in this document reflect the loans supported by Aceli’s financial incentives from September 2020-October 2021. For more information about Aceli’s financial incentives program, please visit: [https://aceliafrica.org/](https://aceliafrica.org/)

18
Number of Active Financial Institutions

$27M
Total Value of Loans

$130K
Average Loan Size

205
Number of Loans

$12
Total Leverage Ratio

**Number of Loans by Impact Area**

<table>
<thead>
<tr>
<th>Impact Areas</th>
<th>3</th>
<th>35</th>
<th>29</th>
<th>5</th>
<th>46</th>
<th>111</th>
<th>130</th>
</tr>
</thead>
<tbody>
<tr>
<td>Climate-smart agriculture</td>
<td>22%</td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Food security &amp; nutrition</td>
<td>56%</td>
<td></td>
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</tr>
<tr>
<td>Gender Inclusion</td>
<td></td>
<td>63%</td>
<td></td>
<td></td>
<td></td>
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</tr>
</tbody>
</table>

Aceli’s financial incentives are tiered so that loans meeting a higher standard across one or more impact areas (gender inclusion, food security & nutrition, and climate-smart & resilient agriculture) are rewarded at a higher level. For more information about Aceli’s impact bonus areas see: [https://aceliafrica.org/what-we-do/impact/](https://aceliafrica.org/what-we-do/impact/)

**Approved Loans by size category**

<table>
<thead>
<tr>
<th>Loan Size Category</th>
<th>Value of Loans</th>
</tr>
</thead>
<tbody>
<tr>
<td>25k-100k</td>
<td>$M</td>
</tr>
<tr>
<td>101k-250k</td>
<td>$M</td>
</tr>
<tr>
<td>251k-500k</td>
<td>$M</td>
</tr>
<tr>
<td>&gt;501k</td>
<td>$M</td>
</tr>
</tbody>
</table>

**Livelihood Metrics**

- **241K**
  Number of Farmer Suppliers

- **$80M**
  Payments Made To Farmers

- **3741**
  Number of Fulltime (FT) Employees
Regional Snapshot

Number of Loans by Value Chain and Approved Amount

- Maize, cereals, rice: $5.6M (27)
- Livestock: $17.7M (154)
- Agrodealers: $5.3M (51)
- Fresh fruits and veggies: $2.4M (27)
- Dairy: $1.7M (20)
- Macadamia: $1M (15)
- Coffee, sugar, tea, cotton: $1.6M (3)
- Sunflower: $1.5M (11)
- Timmer: $762k (6)
- Groundnuts: $1.6M (3)

Number of Loans by Loan Tenor and Approved Amount

- 3-11 months: $10.8M (57)
- 12-24 months: $648k (6)
- 24 months+: $129k (1)

Number of Loans by Primary Position in Value Chain and Approved Amount

- Input Suppliers: 12
- Producer: 75
- Aggregator/Trader: 69
- Processor: 76

Millions

$14
$12
$10
$8
$6
$4
$2
$0

Input Suppliers
Producer
Aggregator/Trader
Processor
Kenya Snapshot

4 Number of Active Financial Institutions
$3.5M Value of Loans
$140K Average Loan Size
25 Number of Loans
$13 Total Leverage Ratio

Number of Loans by Impact Bonus
Impact Areas: Climate-smart agriculture 3 (12%), Food security & nutrition 17 (68%), Gender Inclusion 21 (88%)

Loans by size category

Livelihoods Metrics
10.8K Number of SHFs as Suppliers
$6.6M Payments Made to Farmers
588 Number of Fulltime (FT) Employees

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New vs. Repeat Borrowers
Borrower status: New (9 (30%)), Returning (16 (66%))
SMEs receiving Aceli-supported loans or technical assistance in Kenya
Rwanda Snapshot

8
Number of Active Financial Institutions

$8.7M
Value of Loans

$230K
Average Loan Size

38
Number of Loans

$18
Total Leverage Ratio

Number of Loans by Impact Bonus

Impact Areas
- Climate-smart agriculture 26 68%
- Food security & nutrition 12 32%
- Gender inclusion 3 8%

Loans by size category

New vs. Repeat Borrowers

Livelihoods Metrics

107K
Number of SHFs as Suppliers

$25.3M
Payments Made to Farmers

637
Number of Fulltime (FT) Employees

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SMEs receiving Aceli-supported loans or technical assistance in Rwanda
Aceli’s financial incentives are tiered so that loans meeting a higher standard across one or more impact areas (gender inclusion, food security & nutrition, and climate-smart & resilient agriculture) are rewarded at a higher level. For more information about Aceli’s impact bonus areas see: https://aceliahfrica.org/what-we-do/impact/

Livelihoods Metrics

- **68.2K**
  - Number of SHFs as Suppliers

- **$23.3M**
  - Payments Made to Farmers

- **658**
  - Number of Fulltime (FT) Employees
SMEs receiving Aceli-supported loans or technical assistance in Tanzania
Uganda Snapshot

- Number of Active Financial Institutions: 8
- Value of Loans: $7.3M
- Average Loan Size: $86K
- Number of Loans: 84
- Total Leverage Ratio: $9

Number of Loans by Impact Bonus

- Climate-smart agriculture: 19
- Food security & nutrition: 43
- Gender Inclusion: 41

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New vs. Repeat Borrowers

- New: 37 (44.05%)
- Returning: 47 (55.95%)

Loans by size category

- 25k-100k: 70
- 101k-250k: 10
- 251k-500k: 0
- >501k: 0

Livelihoods Metrics

- Number of SHFs as Suppliers: 55.7K
- Payments Made to Farmers: $25.7M
- Number of Fulltime (FT) Employees: 1894
SMEs receiving Aceli-supported loans or technical assistance in Uganda